



Case Study | Slovanet

Slovanet Relies on Parallels RAS to Provide Competitively Priced Virtualization Services over the Cloud

Company Overview: Slovanet

Slovanet (slovanet.sk) is one of the largest alternative telecommunications operators in Slovakia. It provides a wide range of telecommunication services and complete solutions in different customer segments, from households and smaller companies to large corporations. It offers comprehensive solutions for Internet communication, data services, cloud services, telephony, digital television, and entertainment.

Dozens of important clients use secure and stable data connections through Slovanet's virtual private networks. Slovanet also provides services and consultations in the field of network security, IT projects, and LAN and WAN networks. At the same time, it delivers relevant hardware and software and provides service, consulting, and training for all delivered solutions.

The Challenge: Limited virtualization solution with Microsoft RDS

Slovanet was using Microsoft Remote Desktop Services (RDS) to deliver virtual applications and desktops to its customers. With Microsoft RDS as a standalone virtualization solution, Slovanet struggled with tedious tasks such as installation, configuration, and server load balancing. Additionally, the solution was more difficult to implement to end users, who faced slower access to resources shared on the cloud-based network.

The managed service provider (MSP) publishes Microsoft Office, enterprise resource planning (ERP) software, and Internet browsers, as well as various customized line-of-business applications to over 250 concurrent users among its customer base.

Rather than invest in an expensive, complex solution such as Citrix XenApp or XenDesktop, Slovanet found that Parallels® Remote Application Server (RAS) offered a better value and more cost-effective solution to enhance Microsoft RDS.

The Solution: Parallels RAS delivers applications instantly over the cloud

Slovanet implemented Parallels RAS to publish applications to customers on Mac®, Windows, and Linux desktops as well as Android, iPhone®, and iPad® mobile devices. Parallels RAS seamlessly connects Slovanet's customers to shared applications and files that are stored on the company's own cloud platform, LINK.

With Parallels RAS, Slovanet takes advantage of a centralized dashboard interface to provide high-quality virtualization services, including a VDI solution.

Key Benefits: Empower customers with secure BYOD and CYOD policies on the cloud

Through Parallels RAS implementation, Slovanet benefited from an affordable solution to application virtualization on the private cloud network. With rapid access to shared resources through automated load balancing, their customers' end users connect nearly instantly to the cloud-based network, where they can access shared applications and data on any device, including mobile.

Slovanet was able to take advantage of the simple deployment framework implementation and time-saving management wizards that allowed the MSP to provide a higher quality service at lower cost. Additionally, Slovanet was able to offer their customers further savings by extending the hardware lifespan of legacy devices such as Windows XP machines.

The MSP also capitalized on Parallels RAS reporting. Parallels RAS provides an extensive reporting tool that generates several types of reports categorized into five groups, offering extensive insights and allowing for greater optimization of IT resources.

“Parallels RAS has a straightforward setup and quick learning curve for admins and for the end-users, too. It perfectly supports printing and scanning—the daily bread for any business. Our clients benefit not only from platform reliability, but also from constant updates and improvements.”

—Martin Magdolen, Director of Sales Support, Slovanet

About Parallels

Parallels is a global leader in virtual desktop, application delivery, and mobile device management solutions. Thousands of organizations worldwide trust in the reliability and scalability of Parallels VDI and virtualization solutions. Parallels makes it simple and affordable to deliver applications to any device over the cloud, on-premise, and through hybrid deployments.

The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), providing platform-independent virtual desktop, application delivery, and integrated thin-client management from a unified interface to any modern operating system.