Seabix AG with Parallels RAS

The Results

IMPROVED USER EXPERIENCE
Simplified UI and improvements to seamless universal printing drivers

EASE OF USE AND STREAMLINED MANAGEMENT
Solution is complete, with all features available from the initial installation

INCREASED REMOTE ACCESSIBILITY
Instant access to critical applications improves the productivity of remote and mobile workers

INCREASED SECURITY
Encrypted connections provide more security than previous solution

“With over 2,000 virtual machines, the centralized management provided by Parallels has prevented many headaches.”

“Parallels RAS has greatly increased our clients’ mobility and access to resources.”

Thierry Kramis, CEO, Seabix AG
The Challenge

Seabix prides itself on delivering superior service to match the needs of its diverse customer base. With many clients looking to remove their on-premises infrastructure, Seabix wanted to offer an affordable virtualization solution that would allow customers to deploy virtual desktops and applications to any device. They needed a solution that was flexible enough to host enterprise resource planning (ERP) and customer relationship management (CRM) software while being powerful enough to host processing heavy computer-aided drafting (CAD) models.

Seabix initially explored using Ericom Blaze but encountered many limitations when it came to load balancing, scalability and automation. Many tasks had to be performed manually by modifying configuration files and installing and configuring additional software—some of them from third parties. These challenges inspired Seabix to look for a more inclusive solution.

The Solution

After looking at the top application management and virtual desktop infrastructure (VDI) solutions, Seabix decided to go with Parallels® Remote Application Server (RAS). Parallels RAS is an award-winning solution that is easy to deploy, configure and maintain. The previous solution required administrators to install and configure several different software components to build a complete solution, but Parallels RAS is fully loaded out of the box. Seabix and their clients appreciate that high availability load balancing, universal printing and universal scanning require no extra configuration.

Users are now able to access their resources on Android, Windows, iOS and thin clients regardless of geographical location. Parallels RAS is a scalable solution, allowing IT infrastructures to flex on demand. Administrators can set up sites in remote offices and manage them from a central location via a single dashboard.

The Results

Many of Seabix's clients who maintain sensitive information are pleased by their new ability to gain remote accessibility without sacrificing security. Clients looking to increase mobility have been able to implement bring-your-own-device (BYOD) policies. Users are now able to work with virtual files and applications on various operating systems and devices. The reporting and monitoring capabilities of Parallels RAS have increased security by creating detailed reports about server usage, devices used and what applications are accessed. The central management facilitated by the Parallels RAS Console has filled the needs of the many Seabix clients looking to decrease their physical infrastructure. Overall, both administrators and clients have been satisfied with the complete VDI experience offered by Parallels RAS.

For further information visit parallels.com/ras
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