

# Parallels Assists Non-Profit Gemeinnützige Werkstätten und Wohnstätten GmbH with Remote Access



## The Results



### LOWERED TOTAL-COST-OF-OWNERSHIP

More affordable licensing than the previous solution and a reduced need to purchase new devices.



### INCREASED REMOTE ACCESSIBILITY

Instant access to all needed applications regardless of location.



### INCREASED SECURITY

Advanced access control, granular client policies, and multifactor authentication.



“Parallels has allowed us to move completely away from hosting IT infrastructures at our locations and we now host everything through Parallels RAS, at a much better price point than our previous solution.”

Jörn Oehmichen  
Head of IT Infrastructure,  
Gemeinnützige Werkstätten  
und Wohnstätten GmbH

## About Gemeinnützige Werkstätten und Wohnstätten GmbH (GWW)

- GWW is a non-profit tasked with creating work and living spaces for disabled people in the districts of Böblingen and Calw in Germany.
- GWW helps care for more than 1,300 people with disabilities in over 20 facilities.
- They strive to enable equal and self-determined participation in social life, providing continuous education and training.
- Founded in 1973.

## The Challenge

Working with 17 organizations and local governments across Germany, Gemeinnützige Werkstätten und Wohnstätten GmbH (GWW) found it necessary to have a unified IT system. They wanted to enable staff, volunteers and partners access to the various software, browsers and applications needed to support their disabled clients - regardless of location.

Originally GWW considered Citrix Virtual Apps (previously Citrix XenApp) for their application virtualization needs due to name recognition. However, GWW IT leaders knew that other virtualization solutions could offer the same services as Citrix and so they began searching for a more cost-effective alternative.

## The Solution

After thoroughly examining the top Citrix alternatives, GWW decided to implement Parallels® Remote Application Server (RAS). Parallels RAS fulfilled the same technological needs as Citrix at a significantly lower price tag. The GWW IT team was happy to find that Parallels comes fully loaded with all the essential features such as load balancing, eliminating the need to purchase additional add-ons.

Parallels RAS easily publishes everything GWW needs to be productive. GWW publishes accounting and HR software, Office 365, browsers and some custom applications to over 1000 windows devices. GWW users have found support for Windows and iPad devices sufficient for their current needs but are glad to know that the range of supported devices is easily expandable with Parallels RAS.

## The Results

Parallels RAS solves Citrix's challenges by delivering a complete yet more affordable solution for all GWW's virtualization needs. Thanks to the inexpensive and straightforward licensing plan, GWW has lowered its total cost of ownership, reduced the need for new hardware while extending its current hardware life cycle.

Parallels RAS has helped streamline management through the simple and effective Parallels RAS Console and enhance GWW's data security by centralizing and managing data access. Since installing Parallels RAS, GWW is better equipped for the challenges of the COVID-19 pandemic providing a remote working solution for over 200 end users. Overall, the GWW team is delighted with their new virtualization solution and the strong performance they have achieved while reducing costs.



Parallels is a global leader in virtual desktop, application delivery and mobile device management solutions. Thousands of organizations worldwide trust in the reliability and scalability of Parallels virtual desktop infrastructure (VDI) and virtualization solutions. Parallels makes it simple and affordable to deliver applications to any device over the cloud, or with on-premises and hybrid deployments. The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), providing platform-independent virtual desktop, application delivery and integrated thin-client management from a unified interface to any modern operating system.



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