

Corel Partner Program



Corel is a global company committed to supporting our growing network of worldwide partners. Our dedication to service our partners to accelerate growth is at the forefront of everything we do. We're building a path for our partners to be successful by providing the value customers expect.

*Building **strong relationships with our partners** is central to Corel's partner program. The channel team is committed to understanding each partners' business so we can work together to build a customized go-to-market plan. Our number one **priority is to help our partners be successful and accelerate their growth.***

– Jaime Becker,
Channel Chief, Corel

What our partners are saying

S·P·A

A TRG COMPANY

Corel is a great partner that provides a diverse range of products with well-established brands. They consistently are bringing new offerings to the marketplace to maintain their consumer appeal. Building a lifetime partnership and friendships with the Corel team for the past 20 years has been wonderful. We look forward to many more years to come. Corel team is simply the best!!!

espresso
THE WEBSTORE

To be a Corel Partner for us means to work in a professional environment with a deep human touch. We work together to increase the business but this wouldn't be possible if our relationship was based only on figures and numbers. After so many years we see Corel people as part of our family not only as a strategic partner.



Partner with Corel Today!
corel.com/en/partner-program

Contact us at partners@corel.com

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We consider Corel to be a key partner and vendor to ACS. A fantastic Account Management team help us build a dynamic part of our business and enable us to offer our customers cutting edge software products and services.



For the past 24 years Corel has partnered with us to distribute their products into the education marketplace. With their support and programs, we've been able to streamline the fulfillment of their products to meet curriculum requirements, education initiatives, and complement our sales of other essential products all at competitive price points. Our relationship with Corel is, and has been, a true definition of partnership.



Corel is committed to providing top creative products and digital multi-media solutions, excellent products, professional support, so that we have the ability to assist our distribution partners to create substantial business results. We are very grateful that the cooperative relationship with Corel has always been trust and mutual support, let us work together to continue to grow strong!



The one thing that sets you apart from other major players in the market is the openness and cooperation that make up the culture of your partnership with the channel.

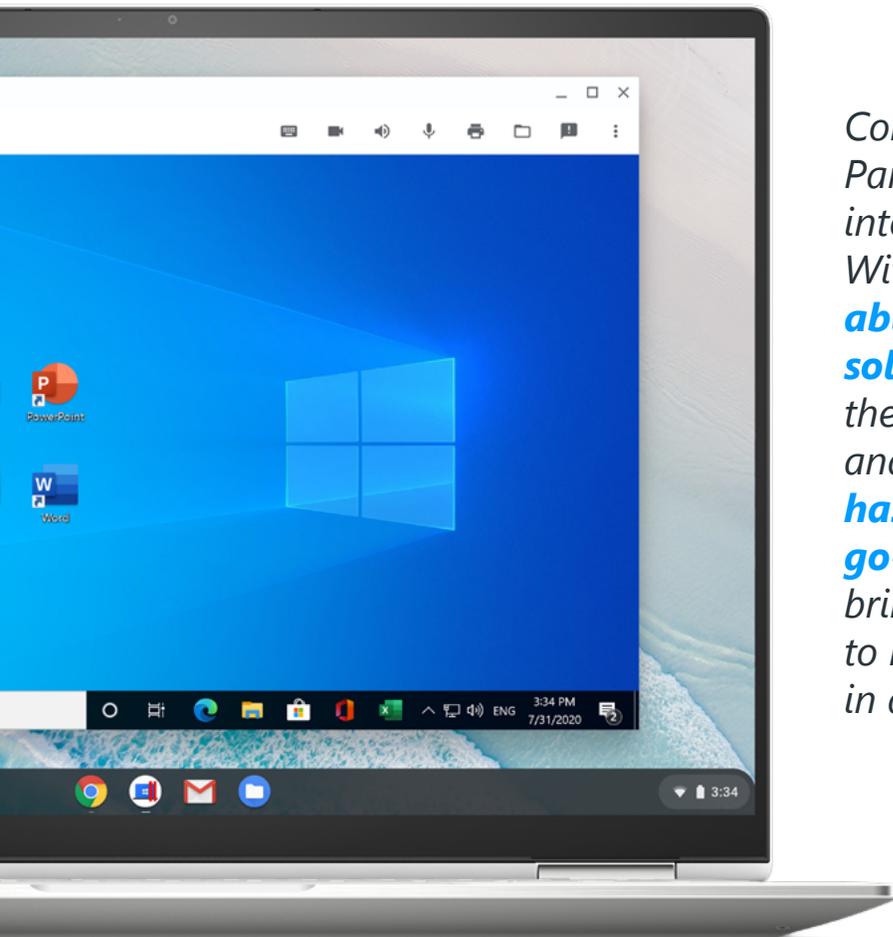


Climb has been a dedicated Corel partner in North America for over 10 years. Our sales team truly enjoys the opportunity to partner with Corel because their channel team is easy to work with and their complementary product offerings provide multiple revenue streams for the reseller community.

Corel and Climb (formerly Lifeboat) have enjoyed a 20+ year relationship and we look forward to the new technologies, programs and offerings that make our partnership successful.



We are very glad to have this opportunity to cooperate with Corel as a partner. Corel's Hong Kong Manager is nice and helpful to assist us and keep us up-to-day about company's service and working plan. We are very happy to work with Corel with ease and joy.



*Corel has partnered with us to sell Parallels for Desktop Chrome OS into the education marketplace. With Corel's support, we have been **able to scale and provide multiple solutions to our customers** to meet the needs of their districts, schools, and institutions. Additionally, **Corel has helped us build successful go-to-market campaigns** to bring awareness to our customers to meet requirements and initiatives in a proactive manner.*

- ZONES

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