# **Question:** Does your organization host workloads in the public cloud (e.g., Azure, AWS, Google Cloud)?

\*All respondents claimed to use the public cloud partly.

Country	Total	US	UK	Germany
Public cloud	24%	25%	22%	26%
Hybrid cloud	64%	65%	66%	61%
Multi cloud	12%	10%	<b>12</b> %	14%

Workforce model	100% Remote	100% Office	Hybrid (Remote + Office)	
Public cloud	52%	<b>32</b> %	20%	
Hybrid cloud	38%	55%	<b>69</b> %	
Multi cloud	11%	13%	11%	

# Question: In which industry does your business operate?

Country	Total	US	UK	Germany
Manufacturing	7%	6%	3%	13%
Retail	4%	2%	2%	9%
Financial Services	6%	5%	<b>9</b> %	5%
Healthcare and Pharmaceuticals	4%	6%	2	3%
Information Technology (IT)	67%	67%	<b>72</b> %	60%
Professional Services	6%	7%	3%	5%
Hospitality and Tourism	1%	1%	0%	2%
Education	3%	2%	<b>6</b> %	1%
Construction and Real Estate	2%	1%	<b>1</b> %	4%
Energy and Utilities Production	1%	1%	0%	1%

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# **Question:** What is the current workforce model in your organization?

## Country

100% Remote

100% Office

Hybrid (Remote + Office)

Total	US	UK	Germany
8%	7%	<b>9</b> %	<b>9</b> %
15%	<b>19</b> %	<b>14</b> %	<b>9</b> %
77%	<b>74</b> %	77%	83%

# **Question:** Are you getting the most value out of the public cloud?

Country
Yes
Νο
Company size
Yes
Νο

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Total	US	UK	Germany
<b>89</b> %	89%	<b>87</b> %	<b>93</b> %
11%	11%	13%	8%
Total	Small: Fewer than 500 employees	Mid: 500 to 1,999 employees	Large: 2,000 +
<b>89</b> %	87%	<b>95</b> %	82%
11%	13%	5%	18%

# Question: Why are you not getting maximum value (from the cloud)?

## Country

High long-term costs

Less flexibility in terms of control and customization of the infrastructure

Because needed legacy apps don't work in the public cloud

Performance, troubleshooting and reliability issues

Insufficient technical expertise in-house

Difficulties in finding appropriate talent because of lack of skills

Integration issues with existing systems

Lack of proper cloud strategy and planning

Cloud migration complexity

Data security

Compliance and regulatory issues

Other

Total	US	UK	Germany
<b>19</b> %	21%	11%	27%
<b>19</b> %	<b>19</b> %	<b>19</b> %	20%
25%	<b>26</b> %	22%	27%
31%	30%	<b>37</b> %	20%
33%	<b>37</b> %	30%	27%
15%	<b>12</b> %	<b>22</b> %	13%
34%	<b>28</b> %	<b>37</b> %	<b>47</b> %
25%	<b>28</b> %	<b>26</b> %	13%
<b>41</b> %	35%	<b>56</b> %	33%
33%	30%	<b>41</b> %	27%
<b>21</b> %	<b>19</b> %	<b>26</b> %	20%
4%	2%	4%	7%

# **Question:** Will your IT infrastructure strategy and approach change over the next 12 months?

## Country

Yes, we will accelerate the move to public cloud

Yes, we will slow down the move to public cloud

Yes, we will push for a hybrid approach

Yes, we will completely move our workloads from public cloud to on premise

No, our cloud strategy won't change

### Workforce model

Yes, we will accelerate the move to public cloud

Yes, we will slow down the move to public cloud

Yes, we will push for a hybrid approach

Yes, we will completely move our workloads from public cloud to on premise

No, our cloud strategy won't change

	Total	US	UK	Germany
	38%	40%	<b>47</b> %	<b>26</b> %
	8%	7%	6%	11%
	38%	33%	<b>29</b> %	<b>56</b> %
ses	3%	<b>4</b> %	4%	1%
	<b>14</b> %	10%	<b>17</b> %	14%
	Total	100% Remote	100% Office	Hybrid (Remote + Of- fice)
	<b>Total</b> 38%			
		Remote	Office	fice)
	38%	Remote 50%	Office 48%	fice) 35%
Ses	38% 8%	Remote 50% 11%	Office 48% 8%	fice) 35% 7%

## Company size

Yes, we will accelerate the move to public cloud

Yes, we will slow down the move to public cloud

Yes, we will push for a hybrid approach

Yes, we will completely move our workloads from public cloud to on premise

No, our cloud strategy won't change

	Total	Small: Fewer than 500 employees	Mid: 500 to 1,999 employees	Large: 2,000 +
	38%	32%	<b>42</b> %	37%
	8%	11%	8%	5%
	38%	35%	40%	37%
ses	3%	3%	3%	4%
	<b>14</b> %	20%	8%	17%

## **Question:**

How important are legacy Windows and Linux apps (typically business applications such as CRM and ERP systems) that run on a server or workstation in the next five years for you?

Country
Legacy apps are and will be essential for our company
Legacy apps are essential now, but we plan to phase them out in the next years
We don't have legacy apps
Company size
Legacy apps are and will be essential for our company
Legacy apps are essential now, but we plan to phase them out in the next !
Legacy apps are essential now, but we plan to phase them out in the next .

We don't have legacy apps

	Total	US	UK	Germany
	<b>49</b> %	45%	43%	64%
:5	<b>46</b> %	50%	53%	<b>32</b> %
	4%	5%	<b>4</b> %	4%
		Small: Fewer than 500 employees	Mid: 500 to 1,999 employees	Large: 2,000 +
		54%	<b>48</b> %	<b>47</b> %
t 5 yea	ars	40%	50%	<b>47</b> %
		<b>6</b> %	2%	<b>6</b> %

Industry	Manu- facturing	Retail	Financial Services	Health- care and Pharma- ceuticals	Infor- mation Technol- ogy (IT)	Profes- sional Services	Hospital- ity and Tourism	Educa- tion	Con- struction and Real Estate	Energy and Util- ities Pro- duction
Legacy apps are and will be essential for our company	60%	77%	<b>41</b> %	31%	<b>49</b> %	<b>44</b> %	33%	38%	71%	<b>44</b> %
Legacy apps are essential now, but we plan to phase them out in the next 5 years	38%	23%	57%	63%	<b>46</b> %	<b>49</b> %	50%	57%	21%	<b>56</b> %
We don't have legacy apps	2%	0%	2%	6%	5%	7%	<b>17</b> %	5%	7%	0%

# **Question:** Are lack of skills for cloud management a significant roadblock for growth for your company?

Country						<b>Total</b>	US	UK		Germany
Yes						62%	51%	69%	, D	77%
No						38%	<b>49</b> %	31%	)	24%
Company size						Small: wer than 500 employees		Mid: 0 to 1,999 mployees		Large: ,000 +
Yes						58%		72%		51%
No						<b>42</b> %		28%		<b>49</b> %
Industry	Manu- facturing	Retail	Financial Services	Health- care and Pharma- ceuticals	Infor- mation Technol- ogy (IT)	Profes- sional Services	Hospital- ity and Tourism	Educa- tion	Con- struction and Real Estate	Energy and Util- ities Pro- duction
Yes	53%	<b>97</b> %	55%	46%	64%	47%	50%	52%	57%	78%
No	47%	3%	45%	54%	36%	53%	50%	<b>48</b> %	<b>43</b> %	22%

10

## **Question:**

What main benefits do you see in a hybrid cloud approach compared to 100% public cloud or 100% on-premises?

## Country

Increased Flexibility

Scalability

Cost savings

Time savings

Improved security

Increased reliability

Ease of talent search

Enhanced data governance

Seamless integration

Geographical distribution

Disaster recovery

Efficient resource utilization

Ability to support burst workloads

Higher resilience during economic downturns or recessions

Key to a sustainable digital transformation

Other

Total	US	UK	Germany
<b>49</b> %	50%	51%	<b>46</b> %
40%	37%	<b>41</b> %	<b>44</b> %
45%	<b>49</b> %	<b>48</b> %	34%
37%	38%	<b>39</b> %	32%
<b>46</b> %	53%	<b>39</b> %	40%
<b>44</b> %	<b>47</b> %	<b>41</b> %	<b>41</b> %
17%	<b>19</b> %	<b>16</b> %	14%
30%	30%	27%	35%
23%	23%	<b>18</b> %	<b>29</b> %
24%	<b>21</b> %	22%	32%
33%	34%	36%	<b>29</b> %
36%	33%	30%	47%
26%	27%	<b>29</b> %	<b>19</b> %
26%	27%	<b>29</b> %	23%
24%	23%	23%	26%
0%	0%	0%	1%

## Company size

Increased Flexibility

Scalability

Cost savings

Time savings

Improved security

Increased reliability

Ease of talent search

Enhanced data governance

Seamless integration

Geographical distribution

Disaster recovery

Efficient resource utilization

Ability to support burst workloads

Higher resilience during economic downturns or recessions

Key to a sustainable digital transformation

Other

Small: Fewer than 500 employees	Mid: 500 to 1,999 employees	Large: 2,000 +
54%	<b>47</b> %	<b>49</b> %
36%	<b>41</b> %	<b>42</b> %
45%	<b>39</b> %	53%
36%	37%	38%
<b>49</b> %	<b>46</b> %	45%
<b>47</b> %	43%	<b>42</b> %
13%	20%	16%
<b>29</b> %	<b>31</b> %	30%
25%	24%	<b>21</b> %
22%	24%	<b>26</b> %
35%	30%	37%
30%	<b>39</b> %	37%
26%	28%	21%
24%	28%	<b>26</b> %
<b>16</b> %	26%	27%
0%	0%	1%

# **Question:** What is the most important cost benefit expectation with a hybrid approach for you?

## Country

Minimal cost for passive disaster recovery site

Ability to burst to cloud for sudden or seasonal growth needs

Determine where to best deploy specific use-case scenarios based on cos factors

Avoid provider lock-in and negotiate best price

Minimize cloud transition costs by addressing in small increments rather than in entirety

None

13

	Total	US	UK	Germany
	12%	12%	11%	12%
	<b>16</b> %	18%	20%	<b>9</b> %
ost	28%	<b>29</b> %	28%	27%
	10%	8%	11%	15%
	<b>31</b> %	31%	<b>27</b> %	37%
	2%	3%	2%	2%

## Question: What are your top three goals for improvement in the following areas within the next one to two years?

(Please select maximum three)

## Choice #1

IT Agility and Simplicity (Like making IT systems more flexible, efficient, and easier to manage)

End-user experience (Like providing seamless and intuitive user interfaces personalized services, and efficient support

DEX (Digital Employee Experience) (Like the implementation of user-friend and intuitive employee self-service portals

Performance (Speed and Reliability). Like upgrading hardware, improving network infrastructure, optimizing software appl

Data Security (Because of increasing cybersecurity threats, investing in network security protocols, robust authentication)

Sustainability (Like implementing energy-efficient hardware and data centers, adopting virtualization and cloud technology)

	Total	US	UK	Germany
nd	<b>19</b> %	<b>21</b> %	<b>11</b> %	27%
es,	<b>19</b> %	<b>19</b> %	<b>19</b> %	20%
dly	25%	<b>26</b> %	22%	27%
J	<b>31</b> %	30%	<b>37</b> %	20%
	33%	37%	30%	27%
า-	15%	12%	22%	13%

## Question: What are your top three goals for improvement in the following areas within the next one to two years?

(Please select maximum three)

## Choice #2

IT Agility and Simplicity (Like making IT systems more flexible, efficient, and easier to manage)

End-user experience (Like providing seamless and intuitive user interfaces personalized services, and efficient support

DEX (Digital Employee Experience) (Like the implementation of user-friend and intuitive employee self-service portals

Performance (Speed and Reliability). Like upgrading hardware, improving network infrastructure, optimizing software appl

Data Security (Because of increasing cybersecurity threats, investing in network security protocols, robust authentication)

Sustainability (Like implementing energy-efficient hardware and data centers, adopting virtualization and cloud technology)

	Total	US	UK	Germany
nd	<b>17</b> %	17%	18%	17%
es,	13%	13%	15%	11%
dly	7%	5%	8%	10%
J	<b>26</b> %	27%	22%	27%
	23%	26%	<b>19</b> %	22%
า-	15%	13%	<b>19</b> %	13%

## Question: What are your top three goals for improvement in the following areas within the next one to two years?

(Please select maximum three)

## Choice #3

IT Agility and Simplicity (Like making IT systems more flexible, efficient, and easier to manage)

End-user experience (Like providing seamless and intuitive user interfaces personalized services, and efficient support

DEX (Digital Employee Experience) (Like the implementation of user-friend and intuitive employee self-service portals

Performance (Speed and Reliability). Like upgrading hardware, improving network infrastructure, optimizing software appl

Data Security (Because of increasing cybersecurity threats, investing in network security protocols, robust authentication)

Sustainability (Like implementing energy-efficient hardware and data centers, adopting virtualization and cloud technology)

	Total	US	UK	Germany
nd	<b>17</b> %	18%	<b>16</b> %	<b>19</b> %
es,	<b>16</b> %	16%	20%	11%
dly	<b>9</b> %	8%	8%	11%
J	20%	<b>21</b> %	<b>21</b> %	18%
	22%	<b>21</b> %	23%	22%
า-	<b>16</b> %	17%	<b>12</b> %	<b>19</b> %

# Question: Are you considering adopting a DaaS (Desktop as a Service) solution in the next two years?

Country
Yes
Yes, we have already implemented a DaaS solution, and we still plan on using it in the next 2 years.
Νο
Company size
Yes
Yes, we have already implemented a DaaS solution, and we still plan on using it in the next 2 years.
Νο

Total	US	UK	Germany
<b>41</b> %	<b>41</b> %	35%	<b>49</b> %
37%	34%	42%	<b>39</b> %
21%	25%	23%	12%
Small: Fewer than 50 employees	<b>500</b>	/lid: to 1,999 oloyees	Large: 2,000 +
37%	4	18%	36%
<b>36</b> %		<b>39</b> %	<b>36</b> %
27%		13%	28%

# Question: Which user groups are you planning to include in your Desktop as a Service (DaaS) environment?

### Country

All employees

Employees in specific countries/regions (e.g., due to the absence of local teams or remote locations)

Specific teams with high seasonality (e.g., telesales, support teams, etc.)

Specific teams with unique IT requirements (e.g., high GPU or high memory usage needs)

Other (please specify)

18

	Total	US	UK	Germany
	37%	37%	31%	<b>42</b> %
IT	24%	<b>21</b> %	37%	<b>19</b> %
	<b>17</b> %	14%	14%	23%
ry	22%	28%	18%	15%
	0%	0%	0%	0%

# **Question:** Tell us which benefits you're most interested in when adopting a DaaS solution.

Country	Total	US	UK	Germany
Scalability	35%	33%	34%	37%
Flexibility	46%	44%	48%	47%
Cost savings	41%	41%	45%	38%
Simplified management	34%	30%	<b>36</b> %	38%
Enhanced security	39%	42%	38%	36%
Simplified IT infrastructure	51%	56%	<b>42</b> %	50%
Rapid deployment	28%	28%	30%	27%
Increased productivity	42%	46%	<b>39</b> %	38%
Improved data access and collaboration	32%	33%	34%	30%
Business continuity	30%	<b>29</b> %	28%	34%
Disaster Recovery	20%	16%	24%	23%
Enablement of remote work	30%	33%	30%	25%
Ease of talent search	<b>19</b> %	20%	14%	23%