“Parallels RAS has a straightforward setup and quick learning curve for admins and for the end-users, too. It perfectly supports printing and scanning—the daily bread for any business. Our clients benefit not only from platform reliability but also from constant updates and improvements.”

Martin Magdolen
Director of Sales Support
Slovanet

The Results

CHOOSE-YOUR-OWN-DEVICE (CYOD) INITIATIVES
New policies facilitated by Parallels RAS enable Slovanet customers to work from the device of their choosing.

LOWERED THE TOTAL COST OF OWNERSHIP
Affordable licensing plans in conjunction with simple deployment frameworks and time-saving management wizards.

EASE OF USE AND STREAMLINED MANAGEMENT
A centralized dashboard interface makes it easy to provide high-quality virtualization services.
The Challenge

Slovanet used Microsoft Remote Desktop Services (RDS) to deliver virtual applications and desktops to its customers. With Microsoft RDS as a standalone virtualization solution, Slovanet struggled with tedious tasks such as installation, configuration, and server load balancing. Additionally, the solution was more difficult to implement to end users, who faced slower access to resources shared on the cloud-based network.

The managed service provider (MSP) publishes Microsoft Office, enterprise resource planning (ERP) software, Internet browsers and various customized line-of-business applications to over 250 concurrent users among its customer base.

Rather than invest in an expensive, complex solution such as Citrix Virtual Apps and Desktops (previously Citrix XenApp and XenDesktop), Slovanet found that Parallels® Remote Application Server (RAS) offered better value and a more cost-effective solution to enhance Microsoft RDS.

The Solution

Slovanet implemented Parallels RAS to publish applications to customers on Mac, Windows, and Linux desktops as well as Android, iPhone, and iPad mobile devices. Parallels RAS seamlessly connects Slovanet’s customers to shared applications and files stored on the company’s cloud platform.

With Parallels RAS, Slovanet takes advantage of a centralized dashboard interface to provide high-quality virtualization services, including virtual desktop infrastructure (VDI).

The Results

Through Parallels RAS, Slovanet benefited from an affordable solution to virtual application delivery on a private cloud network. With rapid access to shared resources through automated load balancing, their customers’ end users connect nearly instantly to the cloud-based network, where they can access shared applications and data on any device, including mobile.

Slovanet was able to take advantage of the simple deployment framework implementation and time-saving management wizards that allowed the MSP to provide a higher quality service at a lower cost. Additionally, Slovanet offered their customers further savings by extending the hardware lifespan of legacy devices such as Windows XP machines.

The MSP also capitalized on Parallels RAS monitoring and reporting features. Parallels RAS provides a comprehensive reporting tool that generates several types of reports categorized into five groups, offering extensive insights and greater optimization of IT resources.