

# Slovanet Relies on Parallels RAS to Provide Competitively Priced Virtualization Services



## The Results



### CHOOSE-YOUR-OWN-DEVICE (CYOD) INITIATIVES

New policies facilitated by Parallels RAS enable Slovanet customers to work from the device of their choosing.



### LOWERED THE TOTAL COST OF OWNERSHIP

Affordable licensing plans in conjunction with simple deployment frameworks and time-saving management wizards.



### EASE OF USE AND STREAMLINED MANAGEMENT

A centralized dashboard interface makes it easy to provide high-quality virtualization services.



“Parallels RAS has a straightforward setup and quick learning curve for admins and for the end-users, too. It perfectly supports printing and scanning — the daily bread for any business. Our clients benefit not only from platform reliability but also from constant updates and improvements.”

Martin Magdolen  
*Director of Sales Support  
Slovanet*

## About Slovanet

- Slovanet (slovanet.sk) is one of the largest alternative telecommunications operators in Slovakia.
- It provides a wide range of telecommunication services and complete solutions in different customer segments, from households and smaller companies to large corporations.
- It offers comprehensive solutions for Internet communication, data services, cloud services, telephone, digital television and entertainment.
- Slovanet also provides services and consultations in network security, IT projects and LAN and WAN networks. At the same time, it delivers relevant hardware and software and provides service, consulting and training for all delivered solutions.
- Many important clients use secure and stable data connections through Slovanet's virtual private networks.



Parallels is a global leader in cross-platform solutions, enabling businesses and individuals to access and use the applications and files they need on any device or operating system. Parallels helps customers leverage the best technology available, whether it's Windows, Linux, macOS, iOS, Android or the cloud.

The company's solution portfolio includes the award-winning Parallels Remote Application Server (RAS), an all-in-one application delivery and virtual desktop infrastructure (VDI) solution that enables users to work remotely from anywhere, on any device, at any time.

## The Challenge

Slovanet used Microsoft Remote Desktop Services (RDS) to deliver virtual applications and desktops to its customers. With Microsoft RDS as a standalone virtualization solution, Slovanet struggled with tedious tasks such as installation, configuration, and server load balancing. Additionally, the solution was more difficult to implement to end users, who faced slower access to resources shared on the cloud-based network.

The managed service provider (MSP) publishes Microsoft Office, enterprise resource planning (ERP) software, Internet browsers and various customized line-of-business applications to over 250 concurrent users among its customer base.

Rather than invest in an expensive, complex solution such as Citrix Virtual Apps and Desktops (previously Citrix XenApp and XenDesktop), Slovanet found that Parallels® Remote Application Server (RAS) offered better value and a more cost-effective solution to enhance Microsoft RDS.

## The Solution

Slovanet implemented Parallels RAS to publish applications to customers on Mac, Windows, and Linux desktops as well as Android, iPhone, and iPad mobile devices. Parallels RAS seamlessly connects Slovanet's customers to shared applications and files stored on the company's cloud platform.

With Parallels RAS, Slovanet takes advantage of a centralized dashboard interface to provide high-quality virtualization services, including virtual desktop infrastructure (VDI).

## The Results

Through Parallels RAS, Slovanet benefited from an affordable solution to virtual application delivery on a private cloud network. With rapid access to shared resources through automated load balancing, their customers' end users connect nearly instantly to the cloud-based network, where they can access shared applications and data on any device, including mobile.

Slovanet was able to take advantage of the simple deployment framework implementation and time-saving management wizards that allowed the MSP to provide a higher quality service at a lower cost. Additionally, Slovanet offered their customers further savings by extending the hardware lifespan of legacy devices such as Windows XP machines.

The MSP also capitalized on Parallels RAS monitoring and reporting features. Parallels RAS provides a comprehensive reporting tool that generates several types of reports categorized into five groups, offering extensive insights and greater optimization of IT resources.



For further information visit [parallels.com/ras](https://parallels.com/ras)  
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