Customer Case Study

GCT Saves Costs and has Better Manageability with Parallels RAS

“Parallels RAS is a straightforward solution for all application publishing conditions. Implementation scenarios go from public cloud data centers to private clouds to on-premises. Parallels RAS scaled from a single server to multiple farms with combined publications of RDS, VDI, RemotePC, and others as a single entry to an enterprise workspace. It is a solution for companies of all sizes.”

Udo Janssen
Director, GCT

The Results

BRING-YOUR-OWN-DEVICE (BYOD) INITIATIVES
New policies facilitated by Parallels RAS allow staff to use any device they’d like.

INCREASED REMOTE ACCESSIBILITY
Employees can access applications faster and more reliably while in remote locations.

EASE OF USE AND STREAMLINED MANAGEMENT
Centralized management tools and a full feature set of enterprise range features.
The Challenge

GCT was looking for a stable remote desktop environment that was easy to manage, good value for money, and a pay-per-use license model for managed service providers to expand their Analytics as a Service (AaaS) and Infrastructure as a Service (IaaS) offerings.

Initially, GCT decided to use Citrix Virtual Apps and Desktops but were dissatisfied with its complicated installations and found it too costly.

The Solution

The IT leaders of GCT explored the top application management and virtual desktop infrastructure (VDI) solutions before choosing to implement Parallels® Remote Application Server (RAS).

Parallels RAS is a comprehensive and affordable VDI solution that is simple to install and maintain. GCT and its clients utilize Parallels RAS to publish a wide range of resources such as applications, desktops, folders and data to any user, no matter what device they’re using.

GCT leverages Parallels RAS to offer a hybrid deployment model, allowing their clients to deploy on the public cloud, on-premise, or both. With their previous solution, administrators needed to install and configure several different software components to build a complete solution. In contrast, Parallels RAS enables all features with the initial install, allowing GCT to provide a secure work environment quickly. The leaders at GCT were pleased with the ease of setting up and managing Parallels RAS, and they have also found that the support for resellers is better than they experienced with Citrix.

The Results

The IT team at GCT found Parallels RAS to be an outstanding return on their investment. Customers of GCT benefit enormously from its simple and fast provision and through cost savings in its implementation and maintenance.

GCT customers are provided with an affordable solution without having to forego enterprise range features. Some of the most valued features are the HTML5 browser-based interface, central administration for all remote desktop services, and the High Availability Load Balancer (HALB) that comes as standard.

GCT now offers customers a solution based on the technologies they are already using thanks to the diverse hypervisor support provided by Parallels RAS. Although GCT used Parallels RAS before the COVID-19 crisis began, the situation has further proved that it was the right decision for GCT and its customers. Overall, GCT has found Parallels RAS to be an excellent solution for companies of all sizes.